STATE OF UTAH CONTRACT NUMBER: **MA1743**   October 31, 2003

Revision number: Purchasing Agent: DEBBIE GUNDERSEN

Item: TECHNICAL TRAINING SERVICES-INSTRUCTOR-LED FOR (MICROSOFT, NETWORK, ORACLE, PROGRAM LANGUAGE & WEB)

Vendor: 75480H   THE MIND CENTER
                                 193 WEST 2100 SOUTH
                                 SALT LAKE CITY, UTAH 84115

Internet Homepage: www.mindcenter.net

Telephone: (801) 484-6983

Fax number: (801) 394-1960

Contact: PHIL WEBB

Email address: phiw@mindcenter.net

Price: SEE ATTACHED PRICE LIST

Effective dates: 10/31/03 through 10/30/2005

Price guarantee period: Two (2) Years

Minimum order: None

Other conditions: None

Renewal Options: Potential renewal through 10/30/07

NOTE: THIS IS A NEW CONTRACT. ALSO REFER TO MA1738, MA1739, MA1740, MA1741 & MA1742

This is a multiple award contract. Users must review all contracts in the relevant category for optimal pricing and service: see listing on last page. Document the award selection.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

MICROSOFT								
Accelerated Training for Microsoft SQL Server 7.0	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Accelerated Training for Microsoft Windows NT 4.0	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Administering a Microsoft SQL Server 2000 Database	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Administering Microsoft Systems Management Server 2.0	3	$166.00	24	$498.00	$700.00	$20.75	29%	$202.00
Administering Microsoft Windows NT 4.0	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Basic Administration of Microsoft Windows 2000	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Deploying & Managing Microsoft Office 2000	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Deploying & Supporting Microsoft Systems Management Server 2.0	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Deploying Microsoft Windows XP Professional	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Designing & Implementing a Data Warehouse Using Microsoft SQL Server 7.0	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Designing & Implementing Olap Solutions w/Microsoft SQL Server 2000	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Designing a Highly Available Web Infrastructure	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Designing a Microsoft Windows 2000 Migration Strategy	2	$174.00	16	$348.00	$700.00	$21.75	50%	$352.00
Designing Security for Microsoft Networks	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Implementing & Administering Microsoft Windows 2000 Directory Services	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Implementing & Supporting Microsoft Internet Information Services 5.0	3	$166.00	24	$498.00	$700.00	$20.75	29%	$202.00
Implementing & Supporting Microsoft Windows XP Professional	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Implementing a Microsoft Windows 2000 Network Infrastructure	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Implementing a Microsoft Windows 2003 Network Infrastructure: Network Hosts	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Implementing Microsoft Operations Manager 2000	3	$166.00	24	$498.00	$700.00	$20.75	29%	$202.00
Implementing Microsoft Windows 2000 Clustering	3	$187.00	24	$561.00	$700.00	$23.38	20%	$139.00
Implementing Microsoft Windows 2000 Professional & Server	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Implementing Replication Using Microsoft SQL Server 2000	3	$187.00	24	$561.00	$700.00	$23.38	20%	$139.00

Course							
Implementing, Managing, & Maintaining a Microsoft Windows Server 2003 Network Infrastructure	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Installing & Configuring Microsoft Windows 2000 File, Print & Web Servers	1	$165.00	8	$165.00	$300.00	$20.63	45%	$135.00
Installing, Administering & Configuring Microsoft XP Professional	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Internetworking Microsoft TCP/IP on Microsoft Windows NT 4.0	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Introduction to Programming	5	$480.00	40	$2,400.00	$2,750.00	$60.00	13%	$350.00
Maintaining a Microsoft Windows Server 2003 Environment	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Managing a Microsoft Windows Server 2003 Environment	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Microsoft Exchange Server 5.5 - Design & Implementation	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Microsoft SQL Server 2000 for Experienced Database Professionals	3	$166.00	24	$498.00	$700.00	$20.75	29%	$202.00
Microsoft SQL Server 7.0 Overview	1	$165.00	8	$165.00	$300.00	$20.63	45%	$135.00
Microsoft Windows 2000 Network & Operating System Essentials	3	$166.00	24	$498.00	$700.00	$20.75	29%	$202.00
Modeling Business Requirements to Create a Database Using Microsoft Visual Studio.NET Enterprise Architect	3	$187.00	24	$561.00	$700.00	$23.38	20%	$139.00
Optimizing Microsoft SQL Server 7.0	3	$166.00	24	$498.00	$700.00	$20.75	29%	$202.00
Populating a Data Warehouse w/Microsoft SQL Server 2000 Data Transformation Services	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Programming a Microsoft SQL Server 2000 Database	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Querying Microsoft SQL Server 2000 w/Tranact-SQL	2	$174.00	16	$348.00	$700.00	$21.75	50%	$352.00
Secure Web Access Using Microsoft Proxy Server 2.0	2	$174.00	16	$348.00	$700.00	$21.75	50%	$352.00
Supporting Microsoft SNA Server 4.0	5	$179.00	40	$895.00	$1,750.00	$22.38	49%	$855.00
Supporting Microsoft Windows NT 4.0 Core Technologies	5	$179.00	40	$895.00	$1,500.00	$22.38	40%	$605.00
Supporting MS Windows NT Server 4.0, Terminal Server Edition	3	$166.00	24	$498.00	$700.00	$20.75	29%	$202.00
System Administration for Microsoft SQL Server 7.0	5	$179.00	40	$895.00	$1,750.00	$22.38	49%	$855.00
Preinstalling & Deploying Microsoft Windows 2000 Professional	1	$300.00	8	$300.00	$400.00	$37.50	25%	$100.00

Course	Days	Rate/Day	Hours	Subtotal	Col6	Col7	Col8	Col9
Creating & Customizing Team Folders	1	$300.00	8	$300.00	$400.00	$37.50	25%	$100.00
Building Solutions in Microsoft Exchange 2000 w/the Web Storage System	3	$300.00	24	$900.00	$1,200.00	$37.50	25%	$300.00
Implementing Microsoft Windows 2000 Clustering	3	$300.00	24	$900.00	$1,200.00	$37.50	25%	$300.00
Managing a Microsoft Windows Server 2003 Environment	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Maintaining a Microsoft Windows Server 2003 Environment	3	$300.00	24	$900.00	$1,200.00	$37.50	25%	$300.00
Implementing a Microsoft Windows Server Network Hosts	2	$300.00	16	$600.00	$750.00	$37.50	20%	$150.00
Implementing, Managing & Maintaining a Microsoft Windows Server Network Services	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Planning & Maintaining a Microsoft Windows Server 2003 Network Infrasructure	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Planning, Implementing & Maintaining a Microsoft Windows Server 2003 Active Directory Infrasturcture	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Designing a Microsoft Windows Server 2003 Directory Services Infrastructure (Beta)	3	$300.00	24	$900.00	$1,200.00	$37.50	25%	$300.00
Migrating from Microsoft Windows NT 4.0 to Microsoft Windows Server 2003 Directory Services (Beta)	3	$300.00	24	$900.00	$1,200.00	$37.50	25%	$300.00
Designing a Change & Configuration Management Infrastructure	2	$300.00	24	$600.00	$750.00	$25.00	20%	$150.00
Scripting Microsoft Windows Management Instrumentation	2	$300.00	24	$600.00	$750.00	$25.00	20%	$150.00
Deploying Microsoft Office XP	2	$300.00	24	$600.00	$750.00	$25.00	20%	$150.00
Implementing Microsoft Operations Manager 2000	3	$300.00	24	$900.00	$1,200.00	$37.50	25%	$300.00
Administering Microsoft Systems Management Server 2.0	3	$300.00	24	$900.00	$1,200.00	$37.50	25%	$300.00
Deploying & Supporting Microsoft Systems Management Server 2.0	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Secure Web Access Using Microsoft Proxy Server 2.0	2	$300.00	16	$600.00	$750.00	$37.50	20%	$150.00
Microsoft Exchange Server 5.5 Series - Design & Implementing	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Mastering Web Site Fundamentals (Classroom View)	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Microsoft Exchange Server 5.5 Series - Concepts & Admin	4	$300.00	32	$1,200.00	$1,500.00	$37.50	20%	$300.00
Exchanger Developer - Overview of Collaboration Development	2	$300.00	16	$600.00	$750.00	$37.50	20%	$150.00

	NO. OF DAYS	COST PER DAY	TOTAL HOURS	TOTAL COST	LIST PRICE	HOURLY RATE	% OFF LIST PRICE	$ OFF LIST PRICE
Implementing & Managing Microsoft Exchange 2000	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Designing Microsoft Exchange 2000 for the Enterprise	4	$300.00	32	$1,200.00	$1,500.00	$37.50	20%	$300.00
Creating & Managing Web Sites Using FrontPage 2000	2	$300.00	16	$600.00	$750.00	$37.50	20%	$150.00
Building Collaborative Solutions by Using Microsoft Outlook 2000	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Exchange 5.5 - Managing the Extensible Storage Engine	2	$300.00	16	$600.00	$750.00	$37.50	20%	$150.00
Designing a Microsoft Windows 2000 Migration Strategy	2	$300.00	16	$600.00	$750.00	$37.50	20%	$150.00
Implementing Microsoft SharePoint Portal Server 2001	3	$300.00	24	$900.00	$1,200.00	$37.50	25%	$300.00
Upgrading from Microsoft Exchange Server 5.5 to Microsoft Exchange 2000	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Developing Collaborative Solutions using Microsoft Office XP Developer	2	$300.00	16	$600.00	$750.00	$37.50	20%	$150.00
Planning Collaborative Solutions w/Microsoft Office XP Technologies	3	$300.00	24	$900.00	$1,200.00	$37.50	25%	$300.00
Building Corporate Portals Using Digital Dashboards	4	$300.00	32	$1,200.00	$1,500.00	$37.50	20%	$300.00
Building Microsoft BizTalk Server 2002 Solutions	4	$300.00	32	$1,200.00	$1,500.00	$37.50	20%	$300.00
Building Microsoft Content Management Server 2002 Solutions	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Implementing a Database on Microsoft SQL Server 7.0	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Mastering MFC Fundamentals Using Microsoft Visual C++ (Classroom View)	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Mastering Microsoft Visual Basic 6 Development (Classroom View)	5	$300.00	40	$1,500.00	$1,750.00	$37.50	14%	$250.00
Principles of Enterprise Architecture	3	$300.00	24	$900.00	$1,200.00	$37.50	25%	$300.00
Principles of Application Development	3	$300.00	24	$900.00	$1,200.00	$37.50	25%	$300.00
Principles of Component Design	3	$300.00	24	$900.00	$1,200.00	$37.50	25%	$300.00

	NO. OF DAYS	COST PER DAY	TOTAL HOURS	TOTAL COST	LIST PRICE	HOURLY RATE	% OFF LIST PRICE	$ OFF LIST PRICE
Mind Center								
Building Secure Networks	5	$299.00	40	$1,495.00	$1,750.00	$37.38	15%	$255.00
Fundamentals of Networking	5	$299.00	40	$1,495.00	$1,750.00	$37.38	15%	$255.00
Implementing Wireless LAN Networks	5	$299.00	40	$1,495.00	$1,750.00	$37.38	15%	$255.00

Course							
Implementing Wireless LAN Protocol Analysis & Troubleshooting	5	$299.00	40	$1,495.00	$1,750.00	$37.38	15%	$255.00
Implementing Wireless LAN Security	5	$299.00	40	$1,495.00	$1,750.00	$37.38	15%	$255.00
Internetworking Fundamentals	5	$299.00	40	$1,495.00	$1,750.00	$37.38	15%	$255.00
Network Security	5	$299.00	40	$1,495.00	$1,750.00	$37.38	15%	$255.00
Mind Center							
Data Modeling & Relational Database Design	4	$375.00	32	$1,500.00	$1,750.00	$46.88	14%	$250.00
Introduction to Oracle 9i: SQL Basics	5	$375.00	40	$1,875.00	$2,200.00	$46.88	15%	$325.00
Managing Development using Oracle Repository	3	$375.00	24	$1,125.00	$1,350.00	$46.88	17%	$225.00
Managing Oracle on Linux	3	$375.00	24	$1,125.00	$1,350.00	$46.88	17%	$225.00
Oracle 9i Designer: First Class	5	$350.00	40	$1,750.00	$2,100.00	$43.75	17%	$350.00
Oracle Enterprise Manager 9i	4	$375.00	32	$1,500.00	$1,750.00	$46.88	14%	$250.00
Oracle iDS Designer: Forms Design & Generation	5	$350.00	40	$1,750.00	$2,100.00	$43.75	17%	$350.00
Oracle 9i Database Administration Fundamentals	5	$350.00	40	$1,750.00	$2,100.00	$43.75	17%	$350.00
Oracle 9i Database Performance Tuning	5	$350.00	40	$1,750.00	$2,100.00	$43.75	17%	$350.00
Oracle 9i Database: New Features for Administrators	5	$350.00	40	$1,750.00	$2,100.00	$43.75	17%	$350.00
Oracle 9i Database: Security	3	$367.00	24	$1,101.00	$1,350.00	$45.88	18%	$249.00
Oracle 9i Forms Developer: Build Internet Applications	5	$350.00	40	$1,750.00	$2,100.00	$43.75	17%	$350.00
Oracle 9i Reports Developer: Build Reports	5	$350.00	40	$1,750.00	$2,100.00	$43.75	17%	$350.00
Oracle 9i Warehouse Builder: Implementation	4	$375.00	32	$1,500.00	$1,750.00	$46.88	14%	$250.00
Oracle 9i: Advanced PL/SQL	3	$367.00	24	$1,101.00	$1,350.00	$45.88	18%	$249.00
Oracle 9i: Data Warehouse Administration	3	$367.00	24	$1,101.00	$1,350.00	$45.88	18%	$249.00
Oracle 9i: Program with PL/SQL	5	$350.00	40	$1,750.00	$2,100.00	$43.75	17%	$350.00
Oracle 9i: Real Application Clusters	3	$367.00	24	$1,101.00	$1,350.00	$45.88	18%	$249.00
Oracle 9i: SQL Tuning Workshop	3	$367.00	24	$1,101.00	$1,350.00	$45.88	18%	$249.00
Oracle 9i: XML Fundamentals for Developers	3	$367.00	24	$1,101.00	$1,350.00	$45.88	18%	$249.00
Mind Center							
C++	5	$500.00	40	$2,500.00	$2,999.00	$62.50	17%	$499.00
J2EE	5	$390.00	40	$1,950.00	$2,450.00	$48.75	20%	$500.00
Java	5	$180.00	40	$900.00	$1,500.00	$22.50	40%	$600.00
MYSQL	3	$375.00	24	$1,125.00	$1,500.00	$46.88	25%	$375.00
Object Oriented	5	$375.00	40	$1,875.00	$2,250.00	$46.88	17%	$375.00
Perl	4	$375.00	32	$1,500.00	$1,750.00	$46.88	14%	$250.00
PL/SQL	5	$375.00	40	$1,875.00	$2,250.00	$46.88	17%	$375.00

PowerBuilder	5	$375.00	40	$1,875.00	$2,250.00	$46.88	17%	$375.00
Shell	5	$375.00	40	$1,875.00	$2,250.00	$46.88	17%	$375.00
Sniffer	5	$375.00	40	$1,875.00	$2,250.00	$46.88	17%	$375.00
SQL	5	$375.00	40	$1,875.00	$2,250.00	$46.88	17%	$375.00
Visual Basic	5	$180.00	40	$900.00	$1,700.00	$22.50	47%	$800.00
XML	5	$180.00	40	$900.00	$1,700.00	$22.50	47%	$800.00
Mind Center								
ColdFusion	3	$217.00	24	$651.00	$750.00	$27.13	13%	$99.00
WebSphere Server Administration	5	$390.00	40	$1,950.00	$2,450.00	$48.75	20%	$500.00

Reports: The Contractor will submit yearly reports to the state purchasing agent (Debbie Gundersen) showing quantities and Dollar Volume of Purchases by each agency and political subdivision. These reports will be due 10 days before contract anniversary date. First report due 10/20/04.

FINET COMMODITY CODES:

92435000000-IN SERVICE TRAINING